

THE MANSFIELD BUILDING SOCIETY
JOB DESCRIPTION

Job Title	Branch Customer Advisor
Department	Branches
Job Number	B10-B18 B20-B28
Purpose of Job	<ul style="list-style-type: none"> • Customer Services - provide an excellent standard of customer service to meet the Society standards and objectives. • Sales - to contribute to the achievement of work based objectives, standards and sales targets as set by the Branch Manager and/or Sales & Marketing Manager. • Promotions – work together with members of the wider team particularly the Senior Sales Advisor, members of the Sales Team, Branch Managers, Sales & Marketing Manager and the Business Development Manager on internal and external promotions of products and services. • Training & Development – be responsible for ensuring that the training you receive, in conjunction with your own personal development plan, is adequate and sufficient to enable you to carry out your duties. • Counter Duties – accurately process and administer all aspects of customer accounts and deal promptly with correspondence arising out of such administration duties.
Responsible to	Senior Sales Advisor / Branch Manager
MAIN DUTIES	
Operations	<p>To provide a high standard and quality of customer service. This should include:</p> <ul style="list-style-type: none"> • Active and positive promotion of the Society, its products and services (including products offered in association with various partners) to the customers and other external business contacts. • Selling the Society products and services (including products offered in association with various partners) to match customer needs. • High quality administration and processing of customer accounts. <p>Treating customers fairly and providing information that is fair, clear and not misleading.</p>
	<p>To identify and maximise on opportunities for the sale of the Society products and services. To actively sell Society products and services (including those products and services offered in association with various partners) to meet the needs and requirements of the customers.</p>

	<p>Outbound calling external business contacts with products and initiatives when required.</p> <p>Assisting Intermediaries and other external contacts with telephone enquiries when required.</p> <p>To work as part of a team to achieve individual and branch targets for sales and standards of administration.</p>
	<p>To actively promote the Society, its products and service to customers and other external business contacts.</p> <p>To work with the team on the internal and external promotions of Society products and service.</p>
	<p>To ensure you provide information and advice on all Society products and sell such products to meet the needs and requirements of the customer.</p>
	<p>To carry out administration duties as required to ensure the smooth and efficient operation of the branch. These duties will include:</p> <ul style="list-style-type: none"> • Open/close office and retention of secure keys. • Maintain a cash float securely and be responsible for reconciling and banking of cash at the branch on a daily basis. <p>Maintain a secure environment by adhering to health and safety requirements.</p>
	<p>To carry out switchboard, reception and postal duties when required.</p>
General	<p>To carry out all duties as detailed and in accordance with documented policies and procedures</p>
	<p>To ensure you are aware of and understand your statutory obligations regarding the anti money laundering policy and procedures.</p>
	<p>To prepare and collate management information in accordance with laid down procedures and standards</p>
	<p>To ensure all targets/objectives as laid down are achieved.</p>
	<p>To promote the interests of and ensure adherence to the policies of the Society.</p>
	<p>To carry out all duties taking into account the FCA's Conduct Risk requirements and the principles of Treating Customers Fairly.</p>
	<p>To undertake other duties as may be required in the post and department detailed above or any other post in any department or branch of the Society.</p>
<p>This job description will be amended in consultation to reflect changes in or to the job.</p>	
<p>Date:</p>	<p>Agreed:</p>